Modern Hospitality

January 2023



**Enlightened by Design** 



## **New Year, New Projects**

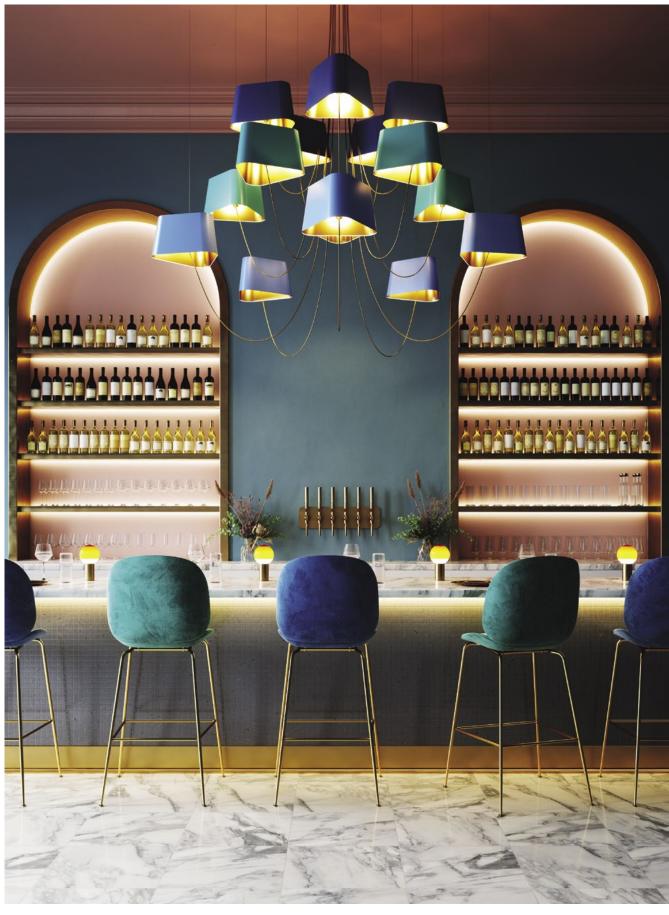
As we begin a new year, we look with optimism and excitement toward new opportunities. From creating spaces of comfort intended to recharge and relax to infusing luxury into hospitality settings big and small, the following pages bring you the latest in new designs to inspire and guide you in the smallest upgrade to the grandest scale build.

No matter where your style inspiration comes from, you'll find the pieces to define your look in our curated selection of lighting, furniture, home décor and more. As we look forward to a new year of bringing good design your way, we hope to hear from you soon.

Your Partner in Design,

Lumens

New Constellation Centaurus Pyramid LED Pendant by SONNEMAN Lighting \$54,570 - \$65,270 • New Hana Armchair by Moooi Call to order • New Menagerie of Extinct Animals Round Area Rug by Moooi Carpets \$3,330 - \$6,480 • Fan Stool by Tom Dixon \$770 • Exclusive Argo Oval LED Mirror by Vanita & Casa \$729 • Aalto Vase by Alvar Aalto for littala \$120-\$245



## **Lighting Statements**

Lighting as mere function has long been overtaken by decorative fixtures that showcase style and a measure of extravagance. We see no reason to tone down this trend—statement-making fixtures command attention and set the tone for any room they grace.

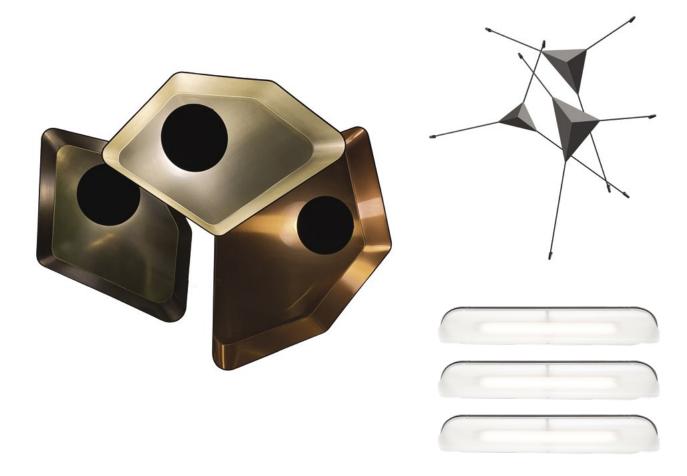


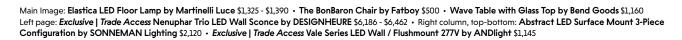
Main Image: Exclusive | Trade Access Custom Nuage I5 Grand Chandelier by DESIGNHEURE Call to order • Dipping Light LED Table Lamp by Marset \$445 - \$2,215 • Beetle Upholstered Barstool Conic Base by GUBI \$1,365 - \$1,675 • Right page: Otero LED Chandelier by Larose Guyon \$9,700 - \$12,250 • Right top-bottom: New Contour Linear Pendant by Studio M \$2,750 - \$3,960 • Carousel LED Chandelier by Lee Broom \$5,950 - \$12,420

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## Wall Systems

From bold centerpieces to intricately connected—yet discreet—works of art, lighting systems offer customizable connections for spaces large and small. Clever applications of oversized floor lamps and configurable wall sconces, specified to your unique project, allows your creativity to shine through artful, bespoke arrangements.







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# **Lighted Mirrors**

Necessity and indulgence are as one in the bathroom, where modern lighted mirrors add luxury, utility and convenience—and with the latest tech, a bit of magic, too. Simplify routines morning and night with streamlined pieces that bring flattering, shadow-free illumination to the spaces where your clients recharge and refresh.







Main Image: Exclusive Castore Ghost LED Mirror by Vanita & Casa \$1,375 - \$1,525 • Left column, top-bottom: Exclusive Fenice LED Mirror with Phone Charging Shelf by Vanita & Casa \$1,265 - \$1,675 • Brilliance LED Lighted Mirror by Electric Mirror \$1,223 - \$1,385 • Right column: Exclusive Brunu LED Mirror by Huxe \$1,240

# **Lounge Furniture**

Fresh new options and beloved classic designs that make relaxing a style statement—cocktails optional. Choose from an array of colors and luxurious materials that come together to create eye-catching elements for maximum impact. Custom pieces available exclusively through Lumens Trade Access make your designs one of a kind.



Main Image: New Megalith Wall Sconce and LED Pendant by Nina Magon for Studio M \$484 - \$1,036 • Francis Large and Extra-Large Mirror-Coffee Tables by Constance Guisset for Petite Friture \$2,895 • \$4,395 • Trade Access Fromme Dining Chairs, Hoff Sofa Collection and Parrot Tables by Petite Friture Call to order • Left page, top: New Björn Sofa by Eichholtz \$9,675 • Bottom left-right: New Fauteuil de Salon by Jean Prouvé for Vitra \$4,320 - \$4,485 • New Maguire Swivel Chair by Eichholtz \$2,313



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# Walk-In to Anne Sage's Modern Retreat

#### The Innovators Council

Setting out to create a walk-in closet that inspires serenity, Anne Sage looked to ground her design in clean lines, natural textures and good light. "Lighting is very much a sculptural moment in every project," she says. In this walk-in closet, Menu's Dancing Pendant provides a thoughtful and sophisticated but unexpected element that speaks to Anne's orderly while still playful aesthetic. Choosing a shape that contrasts and complements other pieces, like Menu's Tearoom Cairn Oval Pouf, creates a conversation between designs in the room, all atop the handcrafted Konstruct Kelle Rug by Jaipur Living that provides a soft foundation upon which to start and end your days.









Shop more of Anne's favorite closet picks.

"We can make people feel amazing and as designers, that's our most important job."



Dancing Pendant by Menu \$1,100 · JWDA Rechargeable LED Table Lamp by Menu \$230 · New Tearoom Cairn Oval Pouf by Menu \$1,135 · Originals Butterfly Chair by L. Ercolani \$1,005 · Konstrukt Kelle Rug by Jaipur \$117-\$2,380 · New Stance Vase by Colin King Studio LLC for Menu \$280-\$290

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#### Marc Wood Studio

Reimagining traditional craftsmanship, designs by Marc Wood Studio combine exquisite glasswork with warm metals to create luxurious, contemporary lighting. Founder Marc Wood brings his longstanding connection to Czech glass pioneers to the brand's Deco collection, fusing his passion for jewelry design with the bold geometric forms of the 1920s. Customize Deco for spaces large and small as a single pendant or a stacked glass chandelier with optional bespoke metal finishes.







Main Image: New + Exclusive Deco LED Large Chandelier by Marc Wood \$9,994 • Left column, top-bottom: New Pleated Crystal Multi-Light Pendant by Marc Wood \$5,493 - \$9,298 • New + Exclusive Cone Wall Sconce by Marc Wood \$1,787 - \$2,454 • Right: New Greenstone LED Multi-Light Pendant by Marc Wood \$6,744 - \$15,148

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## **Roll & Hill**

Founded by Jason Miller, a visionary force in industrial design since launching his first Antler Chandelier in 2003, Roll & Hill is a trailblazer of the industry, working with today's most innovative makers to create singular furniture and lighting pieces that are modern yet timeless.



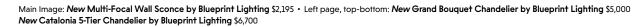


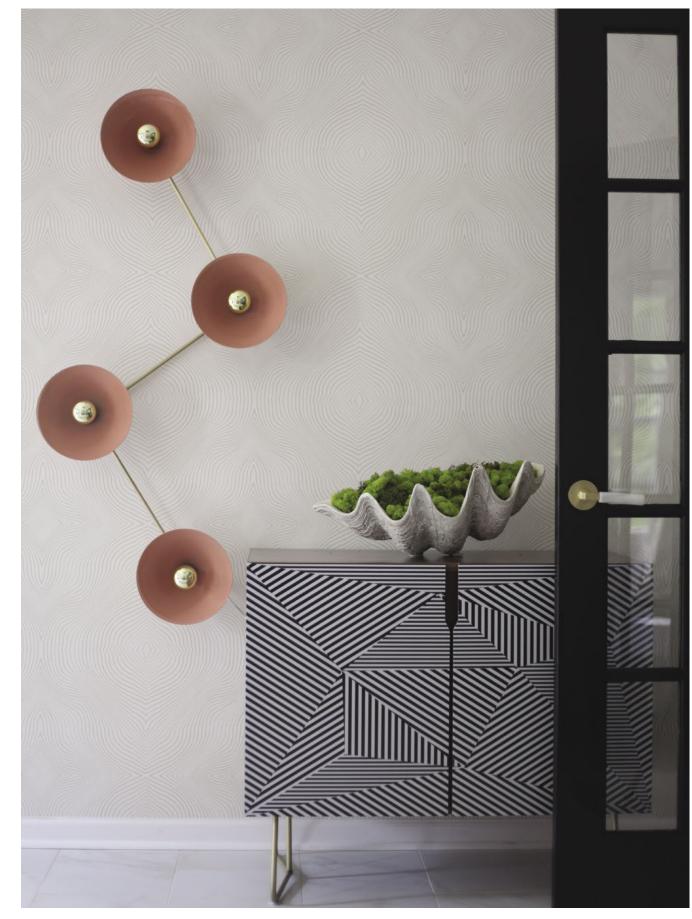
Main Image: Exclusive Modo Diamond Chandelier - 13 Globes by Roll & Hill \$6,460 - \$9,370 • Exclusive Modo Wall Sconce - 2 Globes by Roll & Hill \$1,010 - \$1,460 • Tearoom Sofa by Menu Call to order • Plinth Coffee Table by Menu \$2,395 - \$2,895 • Tres Rug by Nanimarquina \$2,280-\$6,715 • Left column: New Chamber Side Table by Post Company for Roll & Hill \$2,160 - \$2,740 • Right column, top-bottom: Exclusive Agnes I4-Light Chandelier by Lindsey Adelman for Roll & Hill \$1,000 - \$15,750 • New Taper Stool by Karl Zahn for Roll & Hill \$1,000 - \$2,100 • Gambalunga Candleholder by Roll & Hill \$330 • Bugia Candleholder by Roll & Hill \$210

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## **Blueprint Lighting**

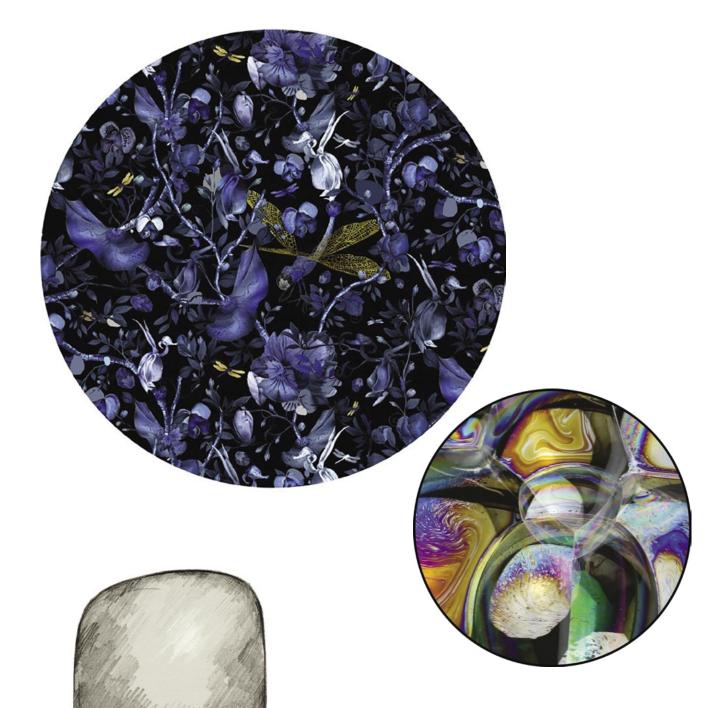
Drawing her inspiration from 1950s Italian and French lighting, Blueprint Lighting's co-founder and Chief Luminary Kelly Aaron brings over 20 years of design expertise to the bright, young brand, founded in 2016. Based in New York City, Blueprint Lighting specializes in handcrafted modern fixtures with a wide range of customization capabilities, including an array of in-house enamel color offerings, metal finishes and patinas.





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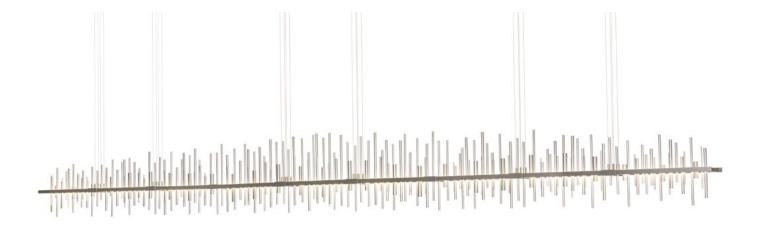
# **Moooi Carpets**

Fairytales and folklore are brought to life with the latest innovative technology at Dutch design studio Moooi. The brand's high-tech printing process allows emerging and internationally recognized designers alike to explore previously impossible rug designs while retaining each artist's unique creative vision, from the simply elegant to the surreal—all with Moooi's signature detail and quality.

Main Image: Eden Queen Square Rug by Marcel Wanders for Moooi Carpets \$3,280 - \$6,400 • Mizu 26-Light Pendant by Terzani \$13,800-\$17,600 • Eave Modular Sofa Collection by Norm Architects for Menu \$1,690 - \$3,070 • Right Page, clockwise from top: New Biophillia Round Area Rug by Moooi Carpets \$3,330 - \$6,480 • New Bubble Oil Zoom Round Area Rug by Moooi Carpets \$3,330 - \$6,480 • Scribble Grey Rug by Moooi Carpets \$3,350 - \$3,850

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# Custom Lighting by Hubbardton Forge

Each year, the experts at Hubbardton Forge create over 900 custom products using innovative tech to reduce waste and a manufacturing process that uses recyclable materials. With a dedicated in-house Customs Team—including designers, engineers, prototype, tooling and manufacturing all under one roof in Castleton, Vermont—the modern American blacksmiths are able to work directly with trade professionals to modify designs and provide singular, made-to-order custom lighting solutions for your project.



Main Image: Custom Atlas Dome Pendant by Hubbardton Forge Call to order • Cherner Stool by Cherner Chair Company \$949-\$999 • Right page, top-bottom: Custom Cityscape LED Linear Suspension by Hubbardton Forge Call to order • Custom Gossamer Circular LED Pendant by Hubbardton Forge Call to order

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## **Arteriors**

Discerning design lovers admire the global influence Arteriors brings to its modern collection, with inspired looks from artisans working in far-flung corners of the world. From dining chairs, end tables and pendants made from natural materials to warm metal accents that adorn brilliant glass fixtures, these new designs from Arteriors are suitable for contemporary and traditional spaces alike.







Main Image: Tilda Chandelier by Arteriors \$2,135 - \$5,095 • Saarinen Oval Dining Table by Eero Saarinen for Knoll® \$7,031 - \$15,273 • Bahati Chair by Arteriors \$1,535 Nimbus Rectangular Mirror by Menu \$1,400 • Oak Nordic Sideboard by Ethnicraft \$3,959 • Left column, top-bottom: New Pimpri Chandelier by Arteriors \$2,600 New Jonathan Side Table by Arteriors \$3,370 • Right Image: New Portmore Dining Chair by Arteriors \$1,560 • New Raphael LED Linear Suspension by Arteriors \$2,080

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#### **Outdoor Outlook**

We can't help but look ahead toward outdoor projects that will be back in season in no time. Whether your project calls for entertainment spaces suited for dining alfresco, lounging in the sunshine or hosting evening festivities beneath a flattering glow, the following pages are filled with client favorites for a welldesigned summer.

O Outdoor LED Pendant by Artemide \$1,730 · Acapulco Chair by Innit Designs \$460-\$480 · Circ Outdoor LED Table Lamp by Estiluz \$1,758 · Bönan Lounge Collection by Skargaarden \$1,700 - \$5,000 Silhouette Outdoor Area Rug by Jaime Hayon for Nanimarquina \$3,615-\$10,635

## **Outdoor Favorites**

From outdoor floor lamps to outdoor pendants, these designs are your go-tos for in-the-know clients with spaces built to impress.





Left column: Tolomeo Mega Outdoor LED Floor Lamp by Giancarlo Fassina, Michele De Lucchi for Artemide \$2,290 • Top left-right: Swell Wide Pendant by Pablo Designs \$295 - \$395 • Jaima Outdoor LED Pendant by Joan Gaspar for Marset \$1,914 - \$2,570 • Bottom left-right: Amphora Outdoor Floor Lamp by Bover \$917 - \$4,620 • Outdoor Gregg Pendant by Ludovica e Roberto Palomba for Foscarini \$473 - \$838

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#### New + Exclusive Baza Outdoor Club Chair by Studio Segers for Todus \$2,174-\$3,434

## **Outdoor Furniture**

Extend living spaces with designs crafted in weather-resistant materials that are right at home in the natural elements.





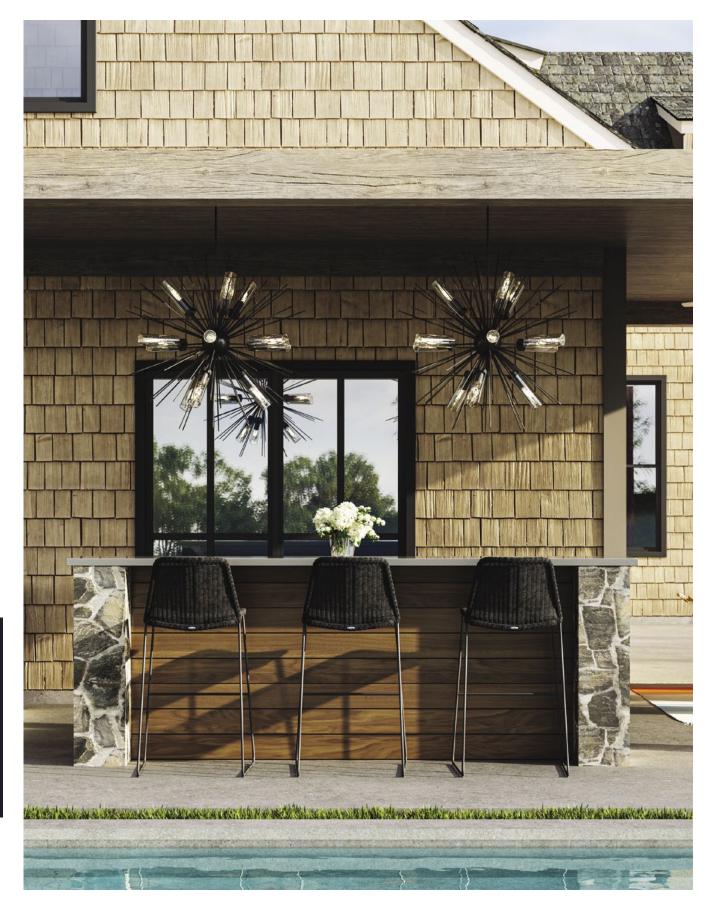








Top left-right: Director Outdoor Chair by HiTeak Furniture \$437 • New Flip Outdoor Deck Chair by Cane-line \$3,055 • New Strington Outdoor Lounge Chair by Cane-line \$2,765 • Bottom left-right: New Dog Days Outdoor Sun Lounger by Blu Dot \$1,995 • Koster Dining Table by Skargaarden \$2,300 • \$3,000 • Koster Outdoor Dining Chair by Skargaarden \$850



## **Outdoor Chandeliers**

Entryways and entertaining spaces alike are better with flattering light that makes a statement and adds atmosphere to your outdoor areas in any condition.











Hilo 9 Light Chandelier by Feiss \$690-\$857 • Breeze Bar Stool by Cane-line \$585

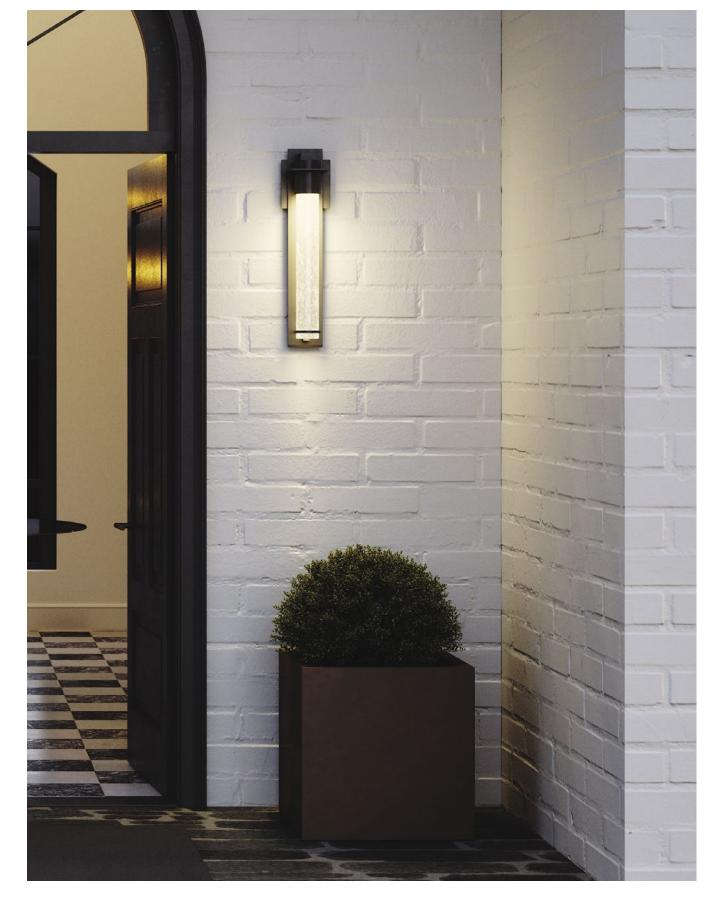
Top left-right: Mason Outdoor Chandelier by Hubbardton Forge \$4,103 • Bamboo Outdoor Pendant by Arik Levy for Forestier \$491 - \$633 • Bottom left-right: Vista Outdoor Chandelier by Regina Andrew \$563 • Riverwood Outdoor Linear Suspension by Hinkley \$1,099 • Exclusive Farrah Outdoor Chandelier by Huxe \$494

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## **Outdoor Wall Sconces**

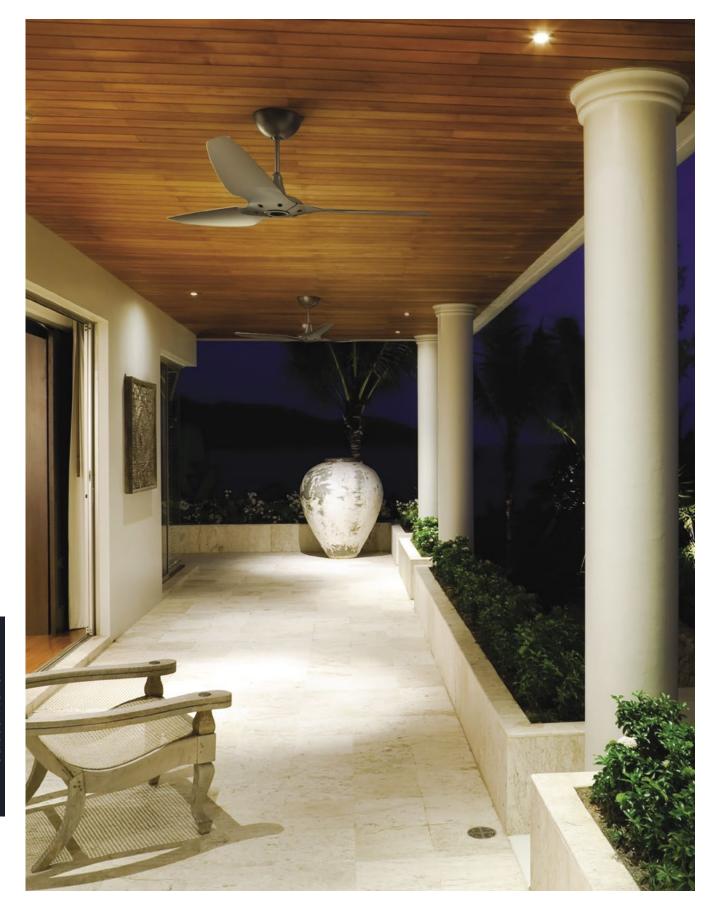
An essential component of every outdoor lighting scheme, from safety features to feature walls and beyond.





Top left-right: Icon LED Outdoor Wall Sconce by dweLED \$249-\$299 • Aspen Outdoor Wall Sconce by Sean Lavin for Tech Lighting \$280-\$878 • Caliber LED Outdoor Wall Sconce by dweLED \$199-\$249 • Bottom left-right: Bowman LED Outdoor Wall Sconce by Tech Lighting \$418-\$528 • Atlantis Outdoor Wall Sconce by Hinkley \$359-\$649

Airis Outdoor Sconce by Hubbardton Forge \$627 - \$1,676 • Cube Planter by Vondom \$145 - \$1,140



## **Outdoor Fans**

Weather-resistant materials, fresh shapes and cool finishes make these ceiling fans design elements in their own right.





Haiku Monochrome Low Profile Outdoor Ceiling Fan by Big Ass Fans \$1,949-\$2,299

Top left-right: Odyn Custom Ceiling Fan by Fanimation Fans \$700 - \$740 · Adler Ceiling Fan by Monte Carlo Fans \$750 · Bottom left-right: Ball Ceiling Fan by Modern Fan Company \$405 - \$530 · Zephyr LED Ceiling Fan by Modern Forms \$350 - \$455 · Java LED Ceiling Fan by Minka Aire Fans \$395

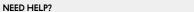
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#### **Outdoor Warmers**

Chase off the chill with eco-friendly designs that imbue outdoor spaces with a cozy ambiance.



Left column: Southampton Teak Indoor/Outdoor Fireplace by Anywhere Fireplace \$310 - \$400 • Top left-right: Mix Fire Bowl by EcoSmart Fire \$995 - \$1,595 • New Spot 2800 Electric Radiant Heater with WiFi by Heatscope \$1,195 • Bottom left-right: Cosmopolitan 50 Teak Fire Table by EcoSmart Fire \$4,545 • Gin 90 Bar Height Fire Table by EcoSmart Fire \$6,895



We are passionate about helping you find the right designs for your space. The Lumens team is a collection of design-minded experts, certified by the American Lighting Association and here to assist in any way that works for you.

Monday—Friday 6am - 5pm Pacific Time and Saturday 7am - 3:30pm Pacific Time Call us: (855) 210-4486 or live chat at Lumens.com or email us: customerservice@lumens.com To stop receiving our catalog, please visit Lumens.com/optout

#### **Our Shipping Policy**

Lumens offers free ground shipping for most orders over \$99 within the 48 contiguous United States. Orders that do not meet the \$99 threshold are charged a \$14.99 flat-rate shipping fee. While we offer free shipping on most items on our website, some manufacturers require a shipping surcharge. In addition, free shipping may not apply to sale items, oversized or special order items. Shipping charges apply for International orders and those shipping to Hawaii, Alaska and Puerto Rico-please contact Customer Service.

For most products on our website, if you don't like it, you may return it within 30 days for a refund.

While you are responsible for the return shipping cost, you can send it back using your own shipper, or we can provide you with a return label, deducting the cost of the shipping from your refund credit.

Lumens makes every effort to ensure the accuracy of the pricing and product information in our catalog. Pricing for certain products may be impacted by the imposition of governmental tariffs. For the most current pricing, visit lumens.com. In the case of price inaccuracies, we reserve the right to cancel your order. In the event of inaccurate product information, our sole responsibility will be to accept the product return and provide a refund.

As a leading U.S. authorized reseller of hundreds of premium brands, we agree to follow our manufacturers' pricing guidelines and strive to bring you the best value possible with the final to-your-door price (including shipping and tax). We would love the opportunity to match a competitive price from an authorized dealer, for the exact product quoted.

Outdoor Preview

#### Trade Advantage Program

Trade professionals can become a Trade Advantage Partner and enjoy exclusive trade discounts, support from our expert team, free swatches and samples, special trade offers and promotions,

Call (877) 875-3619 or enroll at Lumens.com/trade



Main image: Dotwave Round LED Outdoor Wall Sconce by SONNEMAN Lighting \$430-\$1,020 • Martini Freestanding Fire Table by EcoSmart Fire \$2,995 · Ulm Sectional Sofa Collection, Illuminated by Ramon Esteve for Vondom \$2,480 - \$3,150



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#### **Lumens Trade Education Courses**

Online courses, conversations and accredited CEU content for A+D professionals.

#### **Using LED Lighting Effectively**

January 25, 2023 at 10am PT

From LED basics through cost effectiveness and beyond, learn professional tips to effectively bring LED technology to indoor and outdoor retrofits and new build projects in this accredited online course.

#### SONNEMAN - A Way of Light: LED Systems for Interior Lightscaping

#### February 23, 2023 at I0am PT

Join Matt Sonneman, VP of Sales, for this accredited course discussing architectural lighting systems and their role in creatively shaping light through the marriage of great design and technology, followed by a Q+A with founder Robert Sonneman.

Stay tuned after Trade Education courses for Lumens product picks, hand chosen by our expert team of ALA-certified in-house representatives.

Register for upcoming courses.



# Be Original Americas: Originality Deconstructed

#### February 16-26, 2023 Ace Hotel Palm Springs

Lumens is proud to sponsor Be Original Americas' latest traveling exhibition, Originality Deconstructed. Join us in Palm Springs during Modernism Week to peek behind the curtain and discover the whys and hows of great design.



View more on The Edit.